

Red Hat Leaders Named 2013 Women of the Channel

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Red Hat's Rachel Cassidy, Margaret-Ann Bolton and Mary Oakley honored for channel expertise and vision

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that three of its channel leaders have been named to *CRN*'s 2013 "Women of the Channel" list. Rachel Cassidy, vice president of Global Partner Strategy and Enablement; Margaret-Ann Bolton, senior director of Global Partner Marketing; and Mary Oakley, senior manager of East Commercial Sales, were each honored for their leadership, channel advocacy and commitment to partner success.

The "Women of the Channel" list recognizes top female channel leaders for their accomplishments and far-reaching impact on the technology industry. Honorees were selected by *CRN*'s top editors based on channel experience, program innovations and achievements. The 2013 "Women of the Channel" list is featured online at www.crn.com. *CRN* is a part of the UBM Tech Channel.

Red Hat's "Women of the Channel" honorees continue recognition for Red Hat's global channel organization by *CRN* in 2013. Earlier in the year, Red Hat's North America partner program was recognized with a 5-Star award in *CRN*'s 2013 Partner Program Guide for having a program equipped to give solution providers the best partnering elements for their channel programs. Additionally, three Red Hat executives - Mark Enzweiler, vice president, Global Channels and Alliances; Roger Egan, vice president of North America Channel Sales and Development; and Mike Byrd, director of Public Sector Channel Sales - were named 2013 *CRN* Channel Chiefs, honoring some of the most influential and powerful leaders in the IT channel today. Red Hat was also named to *CRN*'s 2013 Data Center 100 List, recognizing technology vendors for powering, supporting and protecting today's data center services, and named one of "The 20 Coolest Cloud Platform Vendors Of The Cloud 100."

Supporting Quotes

Mark Enzweiler, vice president of Global Channels and Alliances, Red Hat

"Rachel, Margaret-Ann, and Mary bring remarkable expertise to Red Hat's channel partnerships. Our partners are a vital component in Red Hat's success. As we deepen our commitment to partners, it's important to have leaders such as Rachel, Margaret-Ann and Mary who understand the challenges and demands of the channel and are equipped to enable our partners' success. Congratulations to each of them on this honor."

Rachel Cassidy, vice president, Global Partner Strategy and Enablement, Red Hat

"It is an honor to be recognized by *CRN* for this prestigious list. Along with Margaret-Ann and Mary, our goal is to enable and support our channel partners so they can successfully deliver full scale solutions to their customers. Thank you to our channel partners and *CRN*. This recognition shows us we're on the right track."

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Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially

from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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